

Acronis



SB (Serguei Belousov)

Acronis CEO

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SUMMARY

SB is a self-made entrepreneur and business executive with an outstanding 24-year track record of building, growing and leading high-performing, multi-national hightech companies in North America, Europe and Asia. Recognized as an innovator and a thought leader in the fields of virtualization, data center automation, and cloud computing, SB is a frequent speaker at industry events around the world. SB has filed 200+ (USPTO), [H-index](#) of 26.

SB is currently focused full-time on Acronis, the company he founded and returned to as a CEO. Acronis is a global leader in cyber protection, has enjoyed rapid growth and is very profitable, generating hundreds of millions US\$ revenue. SB also continues as a Senior Partner (part-time) at Runa Capital venture fund, and Executive Chairman of Parallels (parallels.com).

SB is also dedicated to supporting innovation, the development of science and education. He co-founded Qwave Capital

(quantumwavefund.com) venture fund, which was created for support of advanced quantum technologies.

SB is a Member of the Advisory Council of [Innopolis](#). Innopolis University has already become an educational leader, featuring the world's best practices from more than 100 teams of world renowned professors and researchers.

SB is also a founder, main investor and Chairman of the Board of Acumatica (acumatica.com) – a leading company in the cloud ERP space, as well as founder and of investor in a string of other high-tech companies.

Acronis

Acronis, 2003 – present: founder and Chairman of the Board. From 2013: CEO of Acronis

- Acronis (acronis.com) is focused on cyber protection and storage management software and services. It was spun out of Parallels in 2001, and become a separate business entity in 2003;
- The company currently employs 1,300+ people in 30+ offices in 18 countries;
- Acronis products are sold in over 150 countries and 50+ languages;
- 500,000+ business customers, 5M+ consumers, 30,000+ partners, 300+ OEM partners;
- The company's Corporate Headquarters are located in Switzerland and International Headquarters in Singapore.

Runa Capital, 2010 – present: Senior Founding Partner

- Runa Capital (runacap.com) is a global technology-focused venture capital firm with \$500M under management. The firm offers \$1–10M rounds of funding to companies building cloud-based business applications and utilizing technologies such as machine learning, message-oriented middleware, and blockchain. Runa Capital also supports companies building IT solutions for financial services, education, and digital health care;
- **70+ portfolio companies**, including: Acumatica (acumatica.com), Jelastic (jelastic.com), Maria DB (mariadb.com), Lendio (lendio.com), Zopa (zopa.com), Mambu (mambu.com), OpenXchange (open-xchange.com), CloudLinux (cloudlinux.com), Dr Chrono (drchrono.com), Wallarm (wallarm.com);

- **20+ exits**: NGINX (bought by F5), Capptain (bought by Microsoft), Metabar (bought by Yandex), StopTheHacker (bought by CloudFlare), ThinkGrid (bought by ColtTelcom), BackupAgent (bought by Acronis), Rocketbank (bought by Otkritie FC Bank), Profi.ru (bought by Baring).

Parallels, early 2000 – present: Founder, Executive Chairman

- Parallels (parallels.com) is the market leader in containers virtualization, desktop virtualization for the Mac, and automation for cloud services providers;
- 2000+ employees, several hundreds of millions US\$ in revenue, over 10,000 cloud partners, currently supporting more than 50 million end-users across its product lines, for over 15 million SMBs worldwide;
- 5+ million units of Parallels Desktop for Mac sold worldwide;
- Split company into Odin, Parallels, Virtuozzo and Plesk, Odin sold to Ingram Micro in 2015.

PARTICIPATING IN DAY-TO-DAY ACTIVITIES

Qwave Capital, 2012 – present: Co-founder

- Global science and technology venture fund (\$ 100M), investing between \$500K-\$5M in companies with strong technologies in quantum computing, sensors, robotics, drones, and industrial IoT. Portfolio companies include the following:
ID Quantique: With 50+ employees, it is a leading developer of quantum cryptography and photon counters;

Acronis

Coda Devices: 10 staff members develop and manufacture spectrometers, Raman-based solutions for analyzing the chemical composition of substances, used by more than 100 corporate clients.

Russian Quantum Center, 2011: was instrumental in creation as Chairman of the Board of Trustees

- Russian Quantum Center (rqc.ru) is a cutting edge scientific research center in Moscow, focused on quantum information processing research;
- 100 to 200 scientists, 10 to 20 groups, \$15M budget. Its Science Advisory Board is composed of leading scientists, including Nobel Prize winners, Harvard/MIT professors.

Center for Quantum Technologies (Singapore), 2012-2017:

Member of the Governing Board

- The Centre for Quantum Technologies in Singapore (quantumlah.org) brings together quantum physicists and computer scientists to explore the quantum nature of reality and the fundamental limits of information processing;
- Established in December 2007 as the city-state's first Research Centre of Excellence, CQT is now home to more than 100 researchers;
- Research budget is \$25M.

Acumatica, 2008 – present: Chairman of the Board, Founder and Advisor

- Acumatica (acumatica.com) is an innovative company that develops web-based ERP software designed

to improve the productivity of mid-sized organizations.

Using Acumatica, clients can access their business applications and documents from anywhere using a web browser;

- After recent investments by KKR, Acumatica is becoming a main platform for 300K SMBs in the Nordic countries through KKR-owned Visma Software OEM.

SIT (Schaffhausen Institute of Technology)

September 2018 – present: Founded as an Initiator and a Primary Investor

- SIT is an international research led university for selected areas in computer science, physics and technology transformation, located in Switzerland.
- SIT currently maintains partnerships with Carnegie Mellon University, Pittsburgh and National University of Singapore. SIT will begin with offering MSc. programs, closely aligned with research institutes led by leading international scientists and researchers.

AND ALSO

Almaz Capital, 2009 – present: Venture Partner

- Almaz Capital Partners (almazcapital.com) is a venture capital fund with offices in Moscow and Silicon Valley, which helps entrepreneurs to access global opportunities and navigate the emerging markets of Russia and the Commonwealth of Independent States (CIS). Fund I currently has \$75M, while Fund II has \$200M;
- Strategic partners include Cisco Systems, the worldwide leader in networking, and UFG Asset Management.

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Personal Investor in AutomatedQA (automatedqa.com), GFI (gfi.com), Jimmy Fairly (jimmyfairly.com) and in several others.

PREVIOUS EXPERIENCE

**Solomon Software SEA, 1996-1999:
CEO, Founder and Co-owner
(with Ilya Zubarev)**

- Founded Solomon Software SEA Pte Ltd (solomon.com.sg) in Singapore as exclusive franchising distributor of US mid-market ERP vendor, Solomon Software (later acquired by Great Plains, which was acquired by Microsoft). Solomon Software SEA was fully responsible for sales, marketing, partnerships, channel, support, localization and customization throughout Southeast Asia;
- SB launched two aggressive re-factoring/re-engineering projects, one for Solomon Software (microsoft.com/dynamics) and another for Pervasive Software (pervasive.com). This was his first involvement in the creation of global software products. Both product lines still exist: one as a product line at Microsoft and the other as a separate public company.

**Rolsen, 1995-2003: First CEO
(part time involved after 1997),
Founder and Co-owner (with Ilya Zubarev)**

- Company was initially setup as a joint venture with Vikash Shah of Amoli Group (amoli.com), but we bought Amoli out with good profits;
- By 1999, Rolsen had become established as the largest consumer electronics manufacturing company in Russia and now has an annual turnover of approximately \$500 million.

EDUCATION

**Moscow Institute of Physics
and Technology:**

- D. Sc. h. c. in Computer Science (2012);
- Ph. D. in Computer Science (2007);
- M. S. in Physics and Electrical Engineering (1995), cum laude;
- B. S. in Physics (1992), cum laude.